

HOME BUYER

AGENT

Select an Area or Neighborhood

Determine Needs & Desires

Overview of the Process

Determine Purchase Power

Discuss & Select Lender

Tour Homes

Mortgage Loan App. Pre-Approval

Make/Write an Offer

ACCEPTANCE

COUNTER OFFER

Earnest \$ Deposited Escrow Opened

Finalize Loan Terms, Lock Rate

Home Inspections

Offer Rejected

Negotiate Repairs as Needed

Buyer Terminates Sale Earnest \$ Returned

Repairs Completed Receipts to Escrow

Appraisal Completed

Loan to Underwriting

Finalize Sale Terms & Close Date

Buyer Walkthrough

Loan Docs Issued

Buyer & Seller Sign Docs

Lender Final Review

AGENT DELIVERS KEYS TO BUYER'S NEW HOME

Deed Records, Sale Closes



INHABIT

REAL ESTATE

503.762.7958 OFFICE
503.762.7923 FAX

3121 SE Division St.
Portland, OR 97202

InhabitPortland.com

THE HOME BUYING PROCESS
